

Professional Solicitor Campaign Detail

Professional Solicitor

Name: BETTYE SPEAKE FUNDRAISING & CONSULTING

Address: 2445 CEDAR DALE DRIVE
GERMANTOWN TN
38139-6336

Phone: (901) 754-7272

Fax: (901) 754-7680

FEIN #: 81-0614198

Charitable Organization

Name: FIRSTWORKS, INC.

Address: 82 NORTH SECOND STREET
MEMPHIS TN
38103-

Phone: (901) 526-8228

Fax: (901) 521-8122

FEIN #: 62-1365428

Campaign ID: 253-2510-3

Type of Solicitation: DIRECT MAIL

File Date: 3/31/2007

Percentage of Funds - Charitable Organization: 86.00%

Percentage of Funds - Professional Solicitor: 14.00%

Revenues		Expenses	
Telemarketing	\$0	Salaries	\$25,800.00
Direct Mail	\$0.00	Other Expenses	\$0.00
Door-to-Door	\$0.00	Total Expenses	\$25,800.00
Thrift Stores	\$0.00		
Internet	\$0.00	Charitable Org. Paid or Received:	\$155,238.00
Other Revenue	\$181,038.00		
Total Revenue	\$181,038.00	Deficit/Excess:	\$0.00

Posted On: Thursday, August 23, 2007